

KANIFING MUNICIPAL COUNCIL



57 Mamadi Maniyang Highway
P.O. Box 2039, Serrekunda
Kanifing Municipality, The Gambia
Tel: (220) 4382682, Fax: (220) 4382685
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REQUEST FOR EXPRESSIONS OF INTEREST (EOIs)

Waste Processing at Bakoteh Dumpsite

November 2019

Due Date: December 13, 2019 at 2:00 PM

Location: 57 Mamadi Maniyang Highway, Kanifing Municipality, The Gambia

For more information, please contact:

Mr. Lamin S. Sanyang, Director of Services, KMC

+220-399-6540 / +220-960-5991

lamin.sanyang@kanifing.gm

November 25, 2019

INVITATION FOR EXPRESSIONS OF INTEREST

Kanifing Municipal Council (KMC) is inviting Expressions of Interest to process the waste at the Bakoteh Dumpsite in the Kanifing Municipality, The Gambia.

The Expressions of Interest are due on or before **2:00 p.m., December 13th, 2019.**

SPECIAL INSTRUCTIONS

Please be sure to submit at least three original copies of the Expression of Interest.

To return your Expression of Interest, please follow these instructions:

1. Place the signed Signature Page on top as page 1.
2. Clearly label your envelope containing your Expression of Interest as follows:

“Expression of Interest for Waste Processing at Bakoteh Dumpsite
2:00 p.m., December 13, 2019”

- 3.a. Mail to:

Mr. Jaja Cham, Ag. CEO, KMC
+2207997530 / +2204382685
jaja.cham@kanifing.gm
57 Mamadi Maniyang Highway, Kanifing Municipality, The Gambia

Or:

- 3.b. Electronically to:

jaja.cham@kanifing.gm
lamin.sanyang@kanifing.gm
philip.spencer@kanifing.gm

If any additional information about this Request for EOIs is needed, please contact Mr. Lamin S. Sanyang, Director of Services, KMC at +220-399-6540 / +220-960-5991 / lamin.sanyang@kanifing.gm.

Request for Expression of Interest

Waste Processing at Bakoteh Dumpsite

1. Introduction

1.1 The Kanifing Municipal Council ('KMC') is the owner and operator of the Bakoteh dumpsite.

1.2 The Kanifing Municipality is the most populous locality in The Gambia. There is currently a lack of effective management and minimal productive activities occurring at Bakoteh dumpsite. The Council wishes to improve the management of the dumpsite, enhance the well-being of workers inside the site, and mitigate some of the negative by-products of the site on the surrounding community.

1.3 KMC intends to effectively manage the waste at the Bakoteh dumpsite, encourage significant investment into the site, and limit the hazards of the site to ensure the safety and security of the premises.

1.4 The specific objectives of the project include:

- 1.4.1 Enhancing the waste management at Bakoteh dumpsite to limit the negative effects of the dumpsite on the surrounding community;
- 1.4.2 Improving the working conditions for those operating in and around the dumpsite;
- 1.4.3 Offering employment opportunities for young people living in the surrounding community;
- 1.4.4 Utilising the waste to generate commercial value and promoting a life cycle approach to waste in the municipality; and
- 1.4.5 Mitigating the environmental impact of the dumpsite on the soil and groundwater of Bakoteh.

2. Submission of Expression of Interest

2.1 KMC hereby invites qualified experts or teams of experts with expertise in waste management, waste processing, waste-to-energy solutions, and/or dumpsite gas to cooking gas production to submit expressions of interest for waste processing at Bakoteh dumpsite.

2.2 Expressions of Interest should be submitted to the KMC no later Friday, December 13, 2019 at 2 PM.

2.3 Interested bidders should submit with their expression of interest the following information where available:

- (i) Technical experience;
- (ii) Financial standing;

- (iii) Company information and registration details; and
- (iv) Evidence of delivering on similar projects in similar contexts within the past five years.

2.4 Upon receipt of the Expressions of Interest, the short-listed bidders will be provided with the Request for Proposal on Monday, December 16, 2019. By Monday, January 6, 2020, KMC will respond to all requests for clarifications to all bidders. The final date for submission of Technical and Financial Proposals will be Friday, February 14, 2020 at 2 PM. Short-listed parties will be invited to direct negotiations, which will conclude by Friday, March 6, 2020. The contract will be awarded and execution commencing by Monday, March 9, 2020.

3. Potential Content of Technical and Financial Proposals

3.1 Following the submission of Expressions of Interest, short-listed parties will receive the Request for Proposal. The final project proposal for pre-qualified bidders is expected to include with the following outputs:

3.1.1 The utilisation of the Bakoteh dumpsite for a commercial waste processing solution that reduces health hazards, creates economic activity, manages the waste currently being dumped there, and works toward the eventual closure of the site.

3.1.2 A procurement plan for the appropriate capital equipment to deliver upon the objectives set out above.

3.1.3 An operations plan for the waste processing facility at Bakoteh dumpsite that:

- (i) Provides a detailed schematic of the waste processing facility;
- (ii) A competitive price schedule;
- (iii) Provides a comprehensive maintenance plan that adequately demonstrates the commercial viability of the proposal; and
- (iv) Add-on services that will provide value to the community.

3.1.4 Proof of funding for the procurement of the capital equipment, the operations plan, and required supportive infrastructure.

3.1.5.a A competitive offer for an equity interest in the operations to be held by KMC or its SPV; or

3.1.5.b Proposal of a PPP model that would cover generally:

- (i) BOT or BOOT model; or
- (ii) Concession period of exclusivity for operating the facility which may include the following:
 - Renewable concession term; and
 - License fee.