

KANIFING MUNICIPAL COUNCIL



57 Mamadi Maniyang Highway
P.O. Box 2039, Serrekunda
Kanifing Municipality, The Gambia
Tel: (220) 4382682, Fax: (220) 4382685
Email: info@kanifing.gm

REQUEST FOR EXPRESSIONS OF INTEREST (EOIs)

Expanding and Upgrading Market Infrastructure in Kanifing Municipality

October 2019

Due Date: November 8, 2019 at 2:00 PM

Location: 57 Mamadi Maniyang Highway, Kanifing Municipality, The Gambia

For more information, please contact:

Ms. Nyima Camara, Director of Planning, KMC

+220-222-6481

nyima.camara@kanifing.gm

October 21, 2019

INVITATION FOR EXPRESSIONS OF INTEREST

Kanifing Municipal Council (KMC) is inviting Expressions of Interest for the expansion and upgrade of the market infrastructure in the Kanifing Municipality, The Gambia.

The Expressions of Interest are due on or before **2:00 p.m., November 8th, 2019**.

SPECIAL INSTRUCTIONS

Please be sure to submit at least three original copies of the Expression of Interest.

To return your Expression of Interest, please follow these instructions:

1. Place the signed Signature Page on top as page 1.
2. Clearly label your envelope containing your Expression of Interest as follows:

“Expression of Interest for Market Infrastructure
2:00 p.m., November 8, 2019”

- 3.a. Mail to:

Mr. Jaja Cham, Ag. CEO, KMC
+2207997530 / +2204382685
jaja.cham@kanifing.gm
57 Mamadi Maniyang Highway, Kanifing Municipality, The Gambia

Or:

- 3.b. Electronically to:

jaja.cham@kanifing.gm
nyima.camara@kanifing.gm
philip.spencer@kanifing.gm

If any additional information about this Request for EOIs is needed, please contact Ms. Nyima Camara, Director of Planning, KMC at +220-222-6481 / nyima.camara@kanifing.gm.

Request for Expression of Interest

Market Infrastructure

1. Introduction

1.1 The Kanifing Municipal Council ('KMC') is committed to offering residents of Kanifing Municipality expanded and upgraded market infrastructure. KMC owns and operates 18 market facilities across the municipality.

1.2 The Kanifing Municipality is the most populous locality in The Gambia. There is currently a lack of quality and conducive market space for vendors to sell and residents to frequent in a safe and comfortable manner. The Council wishes to offer improved market facilities that are catered to the needs of residents.

1.3 KMC intends to partner with a private sector operator to expand and upgrade the market infrastructure owned by the Council.

1.4 The specific objectives of the project include:

1.4.1 Developing high-quality market infrastructure that meets health and safety requirements for vendors and customers, while ensuring that there is sufficient vehicular access for emergency vehicles;

1.4.2 Affordable canteen fees for vendors to continue their businesses and accessible infrastructure that meets the needs of all residents, especially women, children, the elderly, and differently able persons;

1.4.3 Sufficient supportive infrastructure (i.e. toilet facilities, water access, electricity, drainage, etc.) within market facilities; and

1.4.4 Enhanced revenue collection system that reduces leakages, improves accountability, and lessens the administrative burden.

2. Submission of Expression of Interest

2.1 KMC hereby invites qualified experts or teams of experts with expertise in construction, financial revenue collection, and market management to submit expressions of interest for expanding and upgrading market infrastructure in the Kanifing Municipality.

2.2 Expressions of Interest should be submitted to the KMC no later Friday, November 8, 2019 at 2 PM.

2.3 Interested bidders should submit with their expression of interest the following information where available:

- (i) Technical experience;
- (ii) Financial standing;
- (iii) Company information and registration details; and
- (iv) Evidence of delivering on similar projects in similar contexts within the past five years.

2.4 Upon receipt of the Expressions of Interest, the short-listed bidders will be provided with the Request for Proposal on Monday, November 18, 2019. By Monday, December 9, 2019, KMC will respond to all requests for clarifications to all bidders. The final date for submission of Technical and Financial Proposals will be Friday, January 17, 2020 at 2 PM. Short-listed parties will be invited to direct negotiations, which will conclude by Friday, February 21, 2020. The contract will be awarded and execution commencing by Monday, February 24, 2020.

3. Potential Content of Technical and Financial Proposals

3.1 Following the submission of Expressions of Interest, short-listed parties will receive the Request for Proposal. The final project proposal for pre-qualified bidders is expected to identify the markets of intervention and include the following outputs:

3.1.1 Schematic designs for the markets of interest that have high health, safety and hygiene standards and include quality planning and layout of the market environment such as stalls of various sizes and provisions for access and exit;

3.1.2 Proposed competitive rental tariffs;

3.1.3 Proposed and competitive revenue sharing of tariff with KMC and the proposed time period for managing the improved markets with provision for the administrative cost of regular third-party auditing; and

3.1.4 BOT/BOOT proposal that includes a clear justification and commercial and financial plan.